# NEW SYNDICATION FUND INVESTMENT OPPORTUNITY

For Building New Single-Family Homes in Silicon Valley

## Targeted Return – 20% Per Annum



Phone: **408 406 3964** Email: **handa@handadevelopers.com** 

A TOTAL

Handa Developers Group Email: hand



# TABLE OF CONTENTS

А	Executive Summary	04
В	Fund Sponsors	05
С	Our Organizational Goals and Investment Strategy	06
D	Why Silicon Valley	08
E	<ul> <li>Fund Structure</li> <li>Organizational Chart</li> <li>Return To Investors</li> <li>Fund Financial Projections</li> </ul>	10
F	Our Past Performances	16
G	Comparison with Other Funds	26
Н	2 Projects Already Purchased under the Fund	28

#### CONFIDENTIAL DISCLAIMER

The projections shown are intended for illustrative purposes only to facilitate the analysis and are not guaranteed by the sponsors. Any person, entity, or organization must first be qualified by the company and read all of the offering documents before investing.

This document and the memorandum is submitted to you on a confidential basis solely in connection with your consideration of an investment in the securities of Handa Fund LLC., Each recipient of this document should maintain its confidentiality, not reproduce it in any way and not disclose it to any third party without the company's consent

Certain Statements and analysis in this document and the PPM constitute "forward-looking statements. Forward-looking statements include those related to investment returns, investment parameters and objectives, and spreading risk on investments. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance, or achievements of the Property owner entity to be materially different from any future results, performance, or achievements expressed or implied by such forward-looking statements. Given such uncertainties, prospective investors are cautioned not to rely on such forward-looking statements and to perform their own analysis with respect to future events, projections, or other disclosures involving uncertainties. Forward-looking statements do not in any way indicate or guarantee any actual results that may be realized. The Company and its representatives (including without limitation, its managers) disclaim any obligation to update such factors or to revise any of the forward-looking statements contained herein to reflect future events or developments.

## SUMMARY – SYNDICATION FUND

This fund will invest in new construction and fix-flip projects in Silicon Valley (on Rare occasion we might invest outside Silicon Valley)



**Total \$7 Million to be Raised** and invested under this fund. This Capital will be raised from Multiple investors as and when we find deals



#### Minimum Investment 100K



Targeted returns for investors will be 20% per annum on their money. We intend to accomplish this by giving investors 7% fixed per annum preferred return on their money and 12% share of profit from all the projects



NO UPFRONT FEES charged by sponsors



Investors will keep getting money back as and when properties are sold.



#### Nitin Handa to invest 700K in the fund



Fund will have till October 15th 2022 to Raise all **\$7 Million**. If all **\$7 Million** is not raised till then, the proportionate share of each investor will be adjusted accordingly



## **SPONSORS:** WHO ARE YOU INVESTING WITH?



CEO and Owner

After working in corporate finance for over 15 years, Nitin Handa Founded the Handa Developers Group in 2015 with a singleminded goal to revolutionize and capitalize Real Estate Development by focusing on four key aspects of this business:

- Acquiring Below Market Value Properties Through Extensive Marketing, Research and Analysis
- Raising Capital With The Right Leverage and Minimal Cost
- Construction of Highest Quality at Reasonable Cost
- Selling at Best Value

With his financial background in technology companies, Nitin ensures that all acquisitions are done at the right price and all costs remain under control throughout the process. He closely monitors national and local economic trends and uses that info to make informed decisions in his business. With this mindset, Nitin has successfully done over 75 real estate deals spread over 3 different states. Nitin also co-owns San Jose Real Estate Networking club that has over 3,900 members currently. The group meets once a month.



**PRIYANKA HANDA** VP of acquisitions

As a Co-Founder of Handa Developers Group, Priyanka also began her journey over 6 years ago along with Nitin with the same goals in mind.

Priyanka Comes from a Technology background. Prior to starting Handa Developers Group, Priyanka has worked with multiple Tech companies in Bay Area.

She leads the acquisition department with Handa Developers Group and has been involved in over 75 deals closed by Handa Developers Group.



## OUR ORGANIZATIONAL GOALS AND FUND STRATEGY



Take advantage of an incredible real estate market and buy BELOW market value single family properties/lots.



Purchase, Build/Fix and Sell 5-7 homes under this Fund



Spread the risk by doing multiple homes in the fund, rather than investing in one single deal



Develop long term relationships with our Investors by creating a predictable income stream for them and delivering a low risk investment option

## SINGLE FAMILY GROWTH

Provide content: benefits, stats, population, etc

## WHY WE ARE SO FOCUSED ON SILICON VALLEY



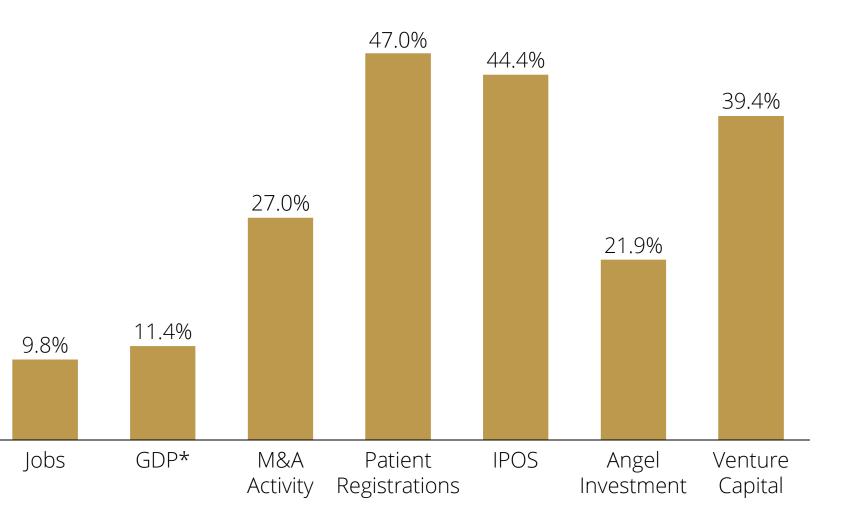


- Tech has clearly been a major driving force for the global economy since decades now. It shows no signs of slowing down
  - Tech Heavy Silicon valley has always been and continues to be a strong job creator
- Huge Positive impact of COVID on all Tech companies
- Its local to us Very important factor in finding right deals and managing constructions
- The area is land locked. This Restricts any potential excess supplies in future

We are mostly focused in high end cities from Palo Alto to San Francisco for our projects. These markets showed great resilience even in 2008 downturn

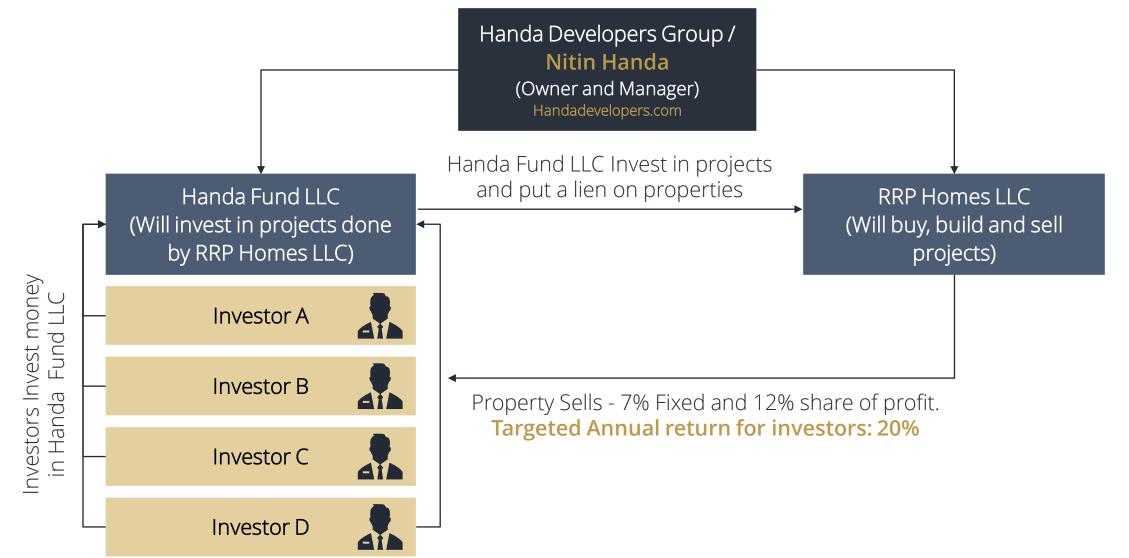
## THE REGION'S SHARE OF CALIFORNIA'S ECONOMIC DRIVERS

## SILICON VALLEY



## ORGANIZATION CHART AND FUND STRUCTURE





# RETURN TO INVESTORS - TARGETED AT 20% PER ANNUM

On sale of every property, Investors will get below return:



profit\* that RRP homes LLC earns on sale of every property.

On sale of every property, the Investors will also get back the pro rata share of their capital that was linked to the property sold.



RRP homes LLC might occasionally also **refinance** the loans on the property.



If any excess is received from the lending institution upon such refinance, such excess can be distributed amongst the investors as return of their investment/capital contribution.

\*The net profit is calculated after deducting all expenses incurred by RRP homes LLC on the property sold, the proportionate share of all overhead/marketing expenses allocated to that property and the 7% preferred return for the investors.

www.handadevelopers.com

# FINANCIAL PROJECTIONS

3 Year projected returns for a \$100,000 investment

### Projected distribution of principal and returns to investors if you invest 100K

Month	12	18	24	30	36	Total
Principal returned	\$10,000	\$22,500	\$22,500	\$22,500	\$22,500	\$100,000
7% Fixed Return	\$700	\$2,363	\$3,150	\$3,938	\$4,725	\$14,875
12% Share of profit	\$2,501	\$5,628	\$5,628	\$5,628	\$5,628	\$25,015
Total returns for Investors	\$3,201	\$7,991	\$8,778	\$9,566	\$10,353	\$39,890
Per Annum Return	32%	24%	20%	17%	15%	22%

## EXAMPLE OF HOW THE FUND WILL WORKS

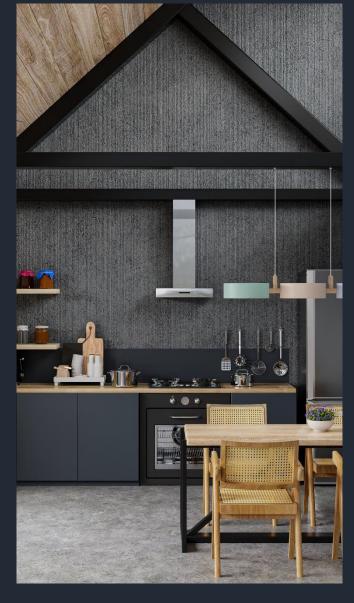
For example, if Investor X invests **\$1.4 Million** in this **\$7 Million** fund in Sep 2021 when a big project in Property B in Menlo Park\* is being purchased. He will get **20%** share in the Fund. Suppose the fund buys 3 properties and invest **\$7 Million** in 3 properties as below:



Now suppose Property A sells in Sep 2022 and it Earned total **\$1 Million** profit.

In this situation, RRP homes LLC will return below amounts to Handa Fund LLC and the Handa Fund LLC will return exact same amount to all Investors in proportion to the share of their contribution.





## EXAMPLE CONTINUED

Since Mr. X invested **1.4 Million** and holds **20%** share in Fund LLC, he will get below amount back from sale of property A





\*Important Note: Even though Mr. X invested the amount when we bought the Property B in Menlo Park and that money was all used to buy Property B in Menlo Park Deal, this does not mean that Mr. X investment is only linked to Menlo Park deal. His investment will be linked to all past and future properties that fund buys. He holds 20% share in the fund (and not just Property B in Menlo Park).

## FINANCIAL PROJECTIONS

Duration Of Project (Months)	24	27	24	24
	Byron, Palo Alto	May Brown, Menlo Park	Total	Extrapolated for \$7 Million Fund
After Construction Value	\$9,500,000	\$13,500,000	\$23,000,000	\$55,329,883
Purchase	\$3,275,000	\$5,900,000	\$9,175,000	\$22,071,812
Commission Back		(\$144,500)	(\$144,500)	(\$347,616)
*Construction Cost	\$1,625,000	\$2,750,000	\$4,375,000	\$10,524,706
Marketing and Office Cost (25K Per Deal)				\$125,000
Closing Cost on sale and purchase	\$30,000	\$40,000	\$70,000	\$168,395
First Loan Varies from 70% to 90% of purchase price and 100% of construction plus Interest. Rates are around 7-9% per annum and 0.5 to 2 Points. The above variations depends on the size of deal, the lender, economic environment, etc.	\$644,238	\$1,076,122	\$1,720,359	\$4,138,578
7% Fixed return for Investors	\$134,725	\$306,731	\$441,456	\$980,000
Agent's commision including Staging	\$427,500	\$560,000	\$987,500	\$2,375,576
Utilities	\$4,800	\$8,100	\$12,900	\$31,033
Property Taxes and Insurance	\$93,875	\$184,838	\$278,713	\$670,484
Final Profit after Paying 7% Fixed to Investors	\$3,264,863	\$2,818,709	\$6,083,572	\$14,591,915
Profit as % of ARV	34.4%	20.9%	26.5%	26.4%
Break even point for Investors	\$6,100,413	\$10,374,559	\$16,474,972	\$39,757,968
Investment required form Investors	\$962,320	\$1,947,500	\$2,909,820	\$7,000,000
12% profit Shared with investors	\$391,784	\$338,245	\$730,029	\$1,751,030
TOTAL Return for Investors	\$526,508	\$644,976	\$1,171,485	\$2,731,030
% Return for Investors for total Project Duration	55%	33%	40%	39%
% return for Investors Every Year	27%	15%	20%	20%

\*Given that we will be returning investors money as and when we sell the properties, the average tenure of your investment to be approximately 24 months. In other words, your Investments will be returned between 12 to 36 months

www.handadevelopers.com

## PAST PERFORMANCE - NEW CONSTRUCTION

#### These are ALL the new construction projects done by Handa Developers Group in last 4 Years

Address	2241 Boxwood Dr	718 N redwood Ave	1487 Martin Ave	720 Dennis Dr	898 Jansen Ave	2438 Kenwood Ave	2168 Tulip Rd.	*7 Fair Oaks Ln
Sale Price	\$1,548,000	\$1,825,000	\$1,905,000	\$2,535,000	\$3,800,000	\$2,050,000	\$2,050,000	\$5,700,000
Purchase Price	\$793,000	\$973,676	\$905,095	\$1,831,000	\$1,265,000	\$957,500	\$980,000	\$1,825,000
<b>Total Cost</b> (Construction, Commission, Interest, Taxes, closing costs, etc)	\$389,203	\$738,289	\$900,091	\$281,353	\$1,404,212	\$679,402	\$808,438	\$1,850,000
Net Profits	\$365,797	\$113,035	\$99,814	\$422,647	\$1,130,788	\$413,098	\$261,562	\$2,025,000
Net Profit as % of Sale Price	24%	6%	5%	17%	30%	20%	13%	36%
Property Image								

\*This project is in Atherton and is almost done and ready to be listed. We feel confident of getting at least 5.7 Million sale price All these are new construction projects but in few cases we kept a small part of old foundation in the new house

www.handadevelopers.com

## CASE STUDY 2241 BOXWOOD DR

Beautiful remodeled home with an open concept and high end finishes one would expect. Located on a lovely street with easy access to all that silicon valley has to offer! Kitchen features carrara marble counters, shaker style cabinets and large island with stainless steel appliances. The open family room and dining area have high ceilings doors to access the backyard. Beautiful wood floors throughout, tile floors in bathrooms, large inside laundry room, master bedroom has a large walk in closet and amazing tile work in master bath. Three additional bedrooms and the hall bath complete this single story home. CLOSE TO the ALAMEDA, ROSE GARDEN, ROSICRUCIAN MUSEUM, ZANOTTOS, BILL'S CAFE, new PARK STATION HASHERY, SAP and so much MORE.



	<b>\$1,548,000</b> Sale Price
<b>\$793,000</b>	<b>\$365,797</b>
Purchase Price	Net Profits
<b>\$389,203</b>	<b>24%</b>
Total Cost	Net Profit as % of Sale Price



# CASE STUDY 718 N REDWOOD AVE

Location, location, location...Located in the Cory neighborhood of San Jose, one of Silicon Valley's most desirable neighborhoods, this diamond in the rough with a huge lot is waiting for your special touches. Walking distance to Valley Fair and Santana Row and biking distance to the new Apple campus, the home is centrally located to world class shopping, restaurants, nightlife and entertainment. Close to Highways 280 and 880 for an easy commute. The home is perfect for first time home buyers or anyone who wants to create their own masterpiece.



	<b>\$1,825,000</b> Sale Price
<b>\$973,676</b>	<b>\$113,035</b>
Purchase Price	Net Profits
<b>\$738,289</b>	<b>6%</b>
Total Cost	Net Profit as % of Sale Price



## CASE STUDY 1487 MARTIN AVE

An impeccable, new construction with builder warranty that sits on a tree-lined street. Comprising six spacious bedrooms and four full baths, this two-floor family home offers an open footprint with ample natural light. Lined in hardwood floors, the first floor encompasses two bedrooms with a Jack and Jill bath and a master bedroom with separate bath. An expansive living room bleeds seamlessly into an open kitchen with stainless-steel appliances, subway tile backsplash, and Quartz countertops. A formal dining room lies adjacent to a fireplace-clad family room. Upstairs, a loft and laundry room accompany three bedrooms and two full baths. A sprawling master suite with soaring ceilings includes French doors that lead outward to a balcony. Located in close proximity to local schools and parks, the home is a short drive from the Municipal Rose Garden, Santana Row Shopping Center, Downtown Museums, CalTrain, VTA, and the San Jose Diridon Station.



	<b>\$1,905,000</b> Sale Price
<b>\$905,095</b>	<b>\$99,814</b>
Purchase Price	Net Profits
<b>\$900,091</b>	<b>5%</b>
Total Cost	Net Profit as % of Sale Price



# CASE STUDY 920 DENNIS DR

A Flat, Rectangular shape of lot! Opportunity Knocks! Build a Prestigious Palo Alto Home in Excellent Midtown Neighborhood! Plans are under City Review! Award Winning Schools! Proposed Plan As Below:\*4 Bedrooms \*3.5 Bathrooms \*Living Area: 2,355 SF. Plans are almost approved from the city. Architect working on some final items with the city.

The picture shows the finished product



	<b>\$2,535,000</b> Sale Price
<b>\$1,831,000</b>	<b>\$422,647</b>
Purchase Price	Net Profits
<b>\$281,353</b>	<b>17%</b>
Total Cost	Net Profit as % of Sale Price



## CASE STUDY 898 JANSEN AVE

898 Jansen Ave, San Jose, CA 95125 is a single family home built in 2020. This property was last sold for \$3,800,000 in 2021. This 2 Story house has 7 Bedrooms and 6 Bathrooms and was sold during construction.

	<b>\$3,800,000</b> Sale Price	
<b>\$1,265,000</b> Purchase Price	<b>\$1,130,788</b> Net Profits	
<b>\$1,404,212</b> Total Cost	<b>30%</b> Net Profit as % of Sale Price	





## CASE STUDY 2438 KENWOOD AVE

This modern farm style home has everything you need on one single level. 5 bedrooms and 3 and 1/2 baths. 10 foot ceilings throughout. Separate living and family rooms. The open kitchen overlooks the dining and family rooms which are bright and airy, with large sliding doors to the lush backyard. Top of the line appliances with a 36 Bertazzoni gas range / hood and Liebheer refrigerator. 2781 square feet to stretch out in. Wide plank hardwood floors throughout. Expansive main bedroom ensuite with large soaking tub and walk in shower. Excellent location near the recently renovated Westfield Valley Fair, Santana Row, and both highways 280 and 880. Only minutes to downtown San Jose.



	<b>\$2,050,000</b> Sale Price
<b>\$957,500</b>	<b>\$413,098</b>
Purchase Price	Net Profits
<b>\$679,402</b>	<b>20%</b>
Total Cost	Net Profit as % of Sale Price



	<b>\$2,050,000</b> Sale Price
<b>\$980,000</b>	<b>\$261,562</b>
Purchase Price	Net Profits
<b>\$808,438</b>	<b>13%</b>
Total Cost	Net Profit as % of Sale Price

# CASE STUDY 2168 TULIP RD.

2168 Tulip Rd, San Jose, CA 95128 is a single family home built in 2020. This property was last sold for \$2,050,000 in 2020. This 2 Story house has 5 Bedrooms and 4 Bathrooms and was sold during construction.

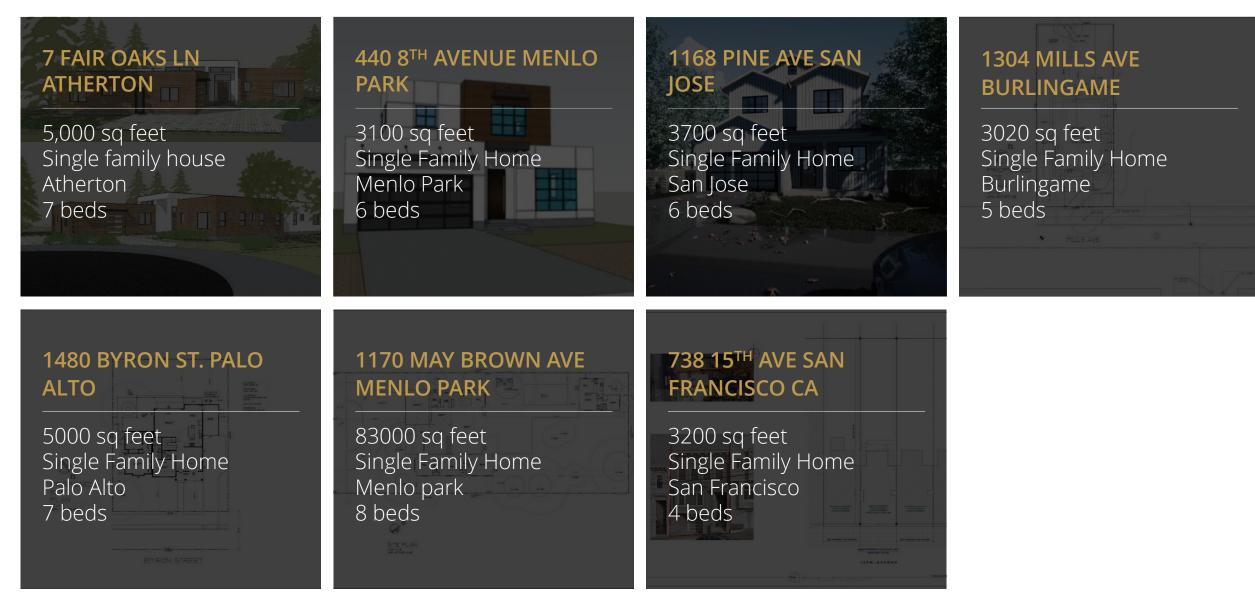




## PAST PROJECTS

898 JANSEN AVE SAN JOSE	2438 KENWOOD AVE	2168 TULIP ROAD	<b>718 N REDWOOD AVE</b>
Sold \$3.8M	Sold \$2.05M	Sold \$2.05M	Sold \$1.8M
Single Family Home	Single Family Home	Single Family Home	Single Family Home
San Jose	San Jose	San Jose	San Jose
6 beds	5 beds	5 beds	5 beds
1487 MARTIN EVE	1638 ALAMEDA DE LAS PULGAS	2033 BARRETT AVE	2241 BOXWOOD DRIVE
Sold \$1.9M	Sold \$1.6M	Sold \$1.6M	Sold \$1.5M
Single Family Home	Single Family Home	Single Family Home	Single Family Home
San Jose	Redwood City	San Jose	San Jose
6 beds	3 beds	4 beds	4 beds
933 HILMAR ST	21 ICHABOD LN ORINDA	2346 KAY DRIVE	1487 HERVEY LN       Sold \$1.6M       Single Family Home       San Jose       5 beds
Sold \$1.8M	Sold \$1.4M	Sold \$1.5M	
Single Family Home	Single Family Home	Single Family Home	
Santa Clara	Orinda/ Rheem	Santa Clara	
5 beds	4 beds	4 beds	
	1452 HEATHERDALE AVE Sold \$1.6M Single Family Home Redwood City 3 beds	<b>3951 BIBBITS AVE PALO ALTO</b> Sold \$2.6M Single Family Home Palo Alto 3 beds	

## CURRENT PROJECTS



## COMPARISON OF HANDA DEVELOPERS GROUP FUND WITH OTHER FUNDS IN THE MARKET

#### HANDA DEVELOPERS GROUP FUND



#### MOST FUNDS IN THE MARKET

- We buy below market properties and offer significant value add through construction
- Developer/Sponsor is not charging any fees upfront.
   If you do not make money, developer does not make any money too
- Developer/Sponsor is also investing 700K in the fund. If you loose money, Developer also loose his money too.
- We offer 7% Fixed Preferred returns and 12% profit share, but our targeted return averages to 20% per annum

- Most funds buy multi family homes that are rented out. There is no significant value add. Excess of rent over monthly loan obligation gets distributed to investors.
- Most Fund owners charge upfront fees and also charge their management fees (So irrespective of how well the fund perform, fund owners make their money)
- Fund sponsors rarely invest money of their own. All contributions comes from other investors
- Other funds might offer 70% equity position, but their targeted per annum return average 16-18%. Their low return despite high equity position offered is attributed to above 3 factors

#### HOW WE FIND DISCOUNTED PROPERTIES

### Hint: WE ANALYZE MORE THAN 100 DEALS BEFORE WE BUY 1 DIAMOND IN THE ROUGH



#### INTERNET

MLS Realtors Pocket Listings Buyer Squeeze Pages Seller Squeeze Pages Facebook Business Google Ad Words

#### MAILERS

Probate Pre-Foreclosure Back Tax Free n Clear Code Violations Divorce Expired Listings Non-Owner Occup.

#### OTHER

Bandit Signs Door Hangers Wholesalers House Banners

## 2 PROJECTS ALREADY PURCHASED UNDER THE FUND ALL APPRECIATION GAINED SO FAR WILL BE SHARED WITH THE INVESTORS



#### 1170 May Brown Ave Menlo Park

- Purchase Date August, 2021
- Purchase Price 5.75 Million net of commission back
- Current As is value of lot expected to be 6.35 Million. 2nd house to the left (1190 May Brown Ave) just sold for lot value at 6.35 Million
- Expected Construction Cost 2.75 Million
- Expected After Construction Value 13.5 Million

#### 1480 Byron St Palo Alto

- Purchase Date Jan, 2021
- Purchase Price 3.275 Million
- Current As is value of lot expected to be 4 Million
- Expected Construction Cost 1.625 Million
- Expected After Construction Value 9.5 Million



# READY TO INVEST? CALL OR EMAIL US NOW! NITIN HANDA

Handa Developers Group Phone - 408 406 3964 Email: handa@handadevelopers.com <u>https://www.handadevelopers.com</u> <u>https://www.meetup.com/San-Jose-Real-Estate-Networking-Club</u>

# PRIYANKA HANDA

Handa Developers Group Phone – 408 406 3927 Email: handa@handadevelopers.com https://www.handadevelopers.com